

Message Text

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42

ACTION EUR-12

INFO OCT-01 IO-10 ISO-00 DEAE-00 CIAE-00 INR-07 JUSE-00

NSAE-00 SNM-02 TRSE-00 USIA-06 NSC-05 OES-03 OMB-01

AGR-05 EB-07 COME-00 /059 W
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R 211210Z NOV 75

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 1417

INFO USMISSION GENEVA

LIMITED OFFICIAL USE ANKAR 8613

E.O. 11652: NGDS

TAGS: SNAR, TU

SUBJ: TURKISH SALES OF UNLANCED POPPY CAPSULES

REF: A. STATE 273088 B. ANKARA 8364 C. ANKARA 8546

1. EMBASSY OFFICERS HAVE HAD FURTHER DISCUSSION WITH OFFICIALS OF TMO AND OF MINISTRY OF FOREIGN AFFAIRS BUT HAVE BEEN UNABLE TO OBTAIN EXTENSION OF DEADLINE FOR BIDS ON TURKISH UNLANCED POPPY CAPSULES AS REQUESTED BY MALLINCKRODT.

2. FOREIGN MINISTRY OFFICIAL, AFTER LOOKING INTO MATTER WITH TMO, INFORMED EMBASSY OFFICER THAT PROBLEM WAS PURELY MATTER OF COMPLIANCE WITH COMMERCIAL PROCEDURE BY US FIRM. COMMERCIAL ATTACHE THEN HAD LENGTHY SESSION WITH TMO OFFICIALS WHO REGRETTEED THAT THERE WAS NO BASIS FOR EXTENDING DEADLINE FOR BIDS FOR BENEFIT OF ONE US FIRM. TMO OFFICIAL SAID THAT TMO HAD UPON REQUEST PROVIDED ONE KILOGRAM SAMPLES TO OTHER INTERESTED FIRMS, INCLUDING TWO OTHER US FIRMS, WHICH ARE PRESUMABLY READY TO SUBMIT BIDS WITHIN ESTABLISHED DEADLINE. MALLINCKRODT, HOWEVER, WANTED SAMPLES CONSISTING OF THREE PARCELS TOTALLING 1,100 KILOGRAMS. DELAY IN FORWARDING THESE SHIPMENTS
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HAD BEEN ENCOUNTERED BECAUSE MALLINCKRODT OFFICIAL

HAD IN PAYMENT OFFERED PERSONAL CHECK IN LIEU OF NORMAL
COMMERCIAL PRACTICE OF PROVIDING LETTER OF CREDIT THROUGH
ESTABLISHED BANKING CHANNELS.

3. IN VIEW OF FIRM NEGATIVE POSITION TAKEN BY FOREIGN
MINISTRY AND TMO FOR REASONS EXPLAINED ABOVE, WE CONSIDER
IT HIGHLY UNLIKELY THAT FURTHER REPRESENTATIONS BY
EMBASSY WILL OBTAIN EXTENSION OF DEADLINE. MOREOVER,
AS FAR AS WE KNOW, ONLY ONE US FIRM, E.E., MALLINCKRODT,
HAS REQUESTED EXTENSION OF DEADLINE ALTHOUGH TWO OTHERS
ARE UNDERSTOOD TO BE INTERESTED IN PURCHASING CAPSULES.

: . REQUEST DEPARTMENT INFORM MALLINCKRODT OF RESULTS OF
OUR APPROACHES IN THEIR BEHALF.
MACOMBER

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Message Attributes

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